



# **US Alaska Pollock, Pacific Cod and North Pacific Hake (Whiting)**

**October 12, 2011**

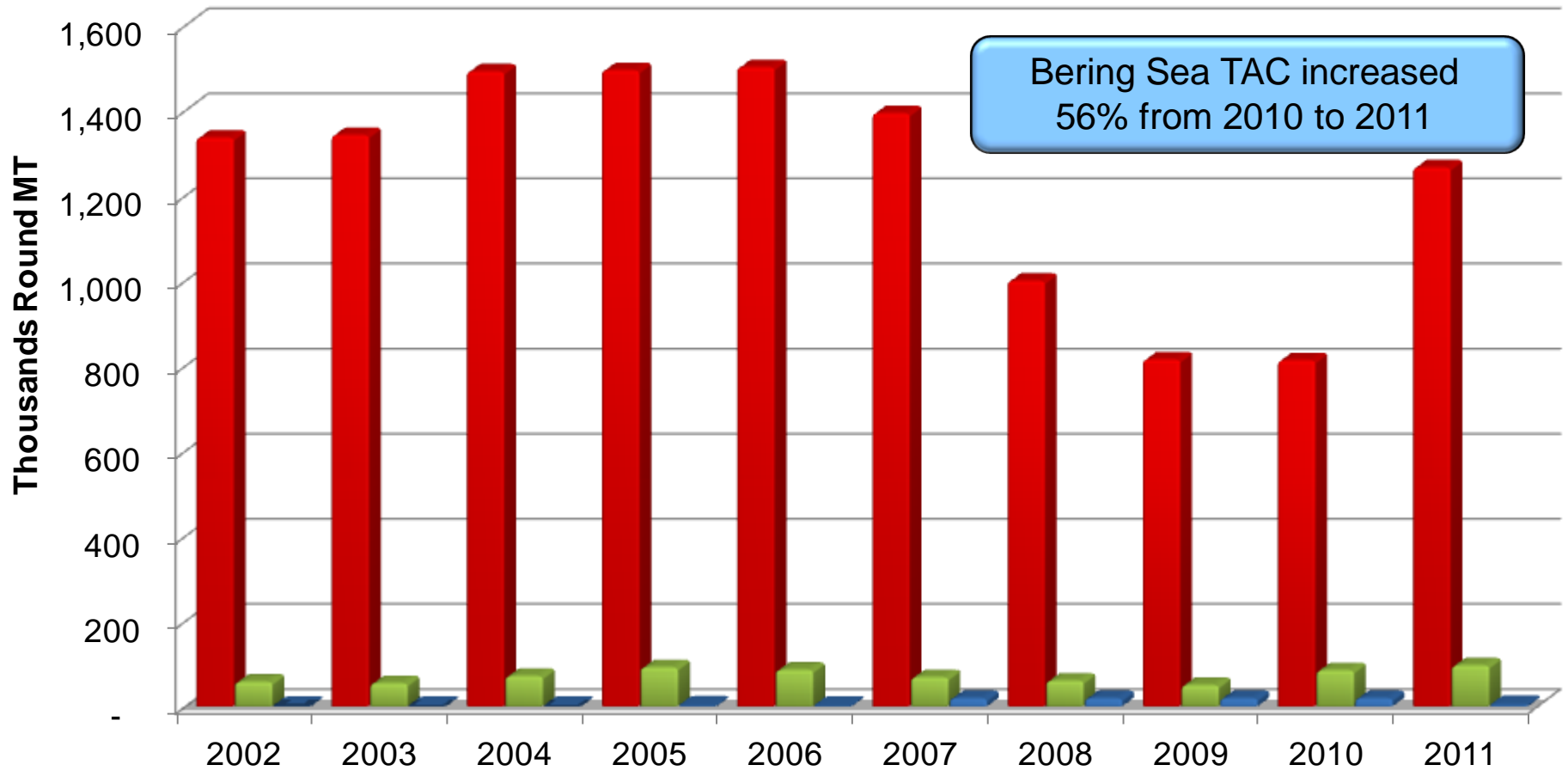
# Icicle Seafoods Company Overview

- ❑ Leading harvester, producer and processor of diversified seafood products in North America founded in Petersburg, Alaska in 1965
  - Core Alaskan operations comprise five land-based plants, four floating processing vessels and a fleet of harvesting vessels
  - Significant presence in aquaculture through ownership of Puget Sound salmon aquaculture operation and Chilean joint venture in Trout and Coho aquaculture
- ❑ Products sold worldwide to industrial, wholesale, food service and retail markets. Major products include:
  - Wild Alaskan Salmon
  - Pollock
  - Pacific Cod
  - Crab
  - Sablefish and Halibut
  - Herring
  - Farmed Atlantic Salmon
  - Farmed Trout and Coho



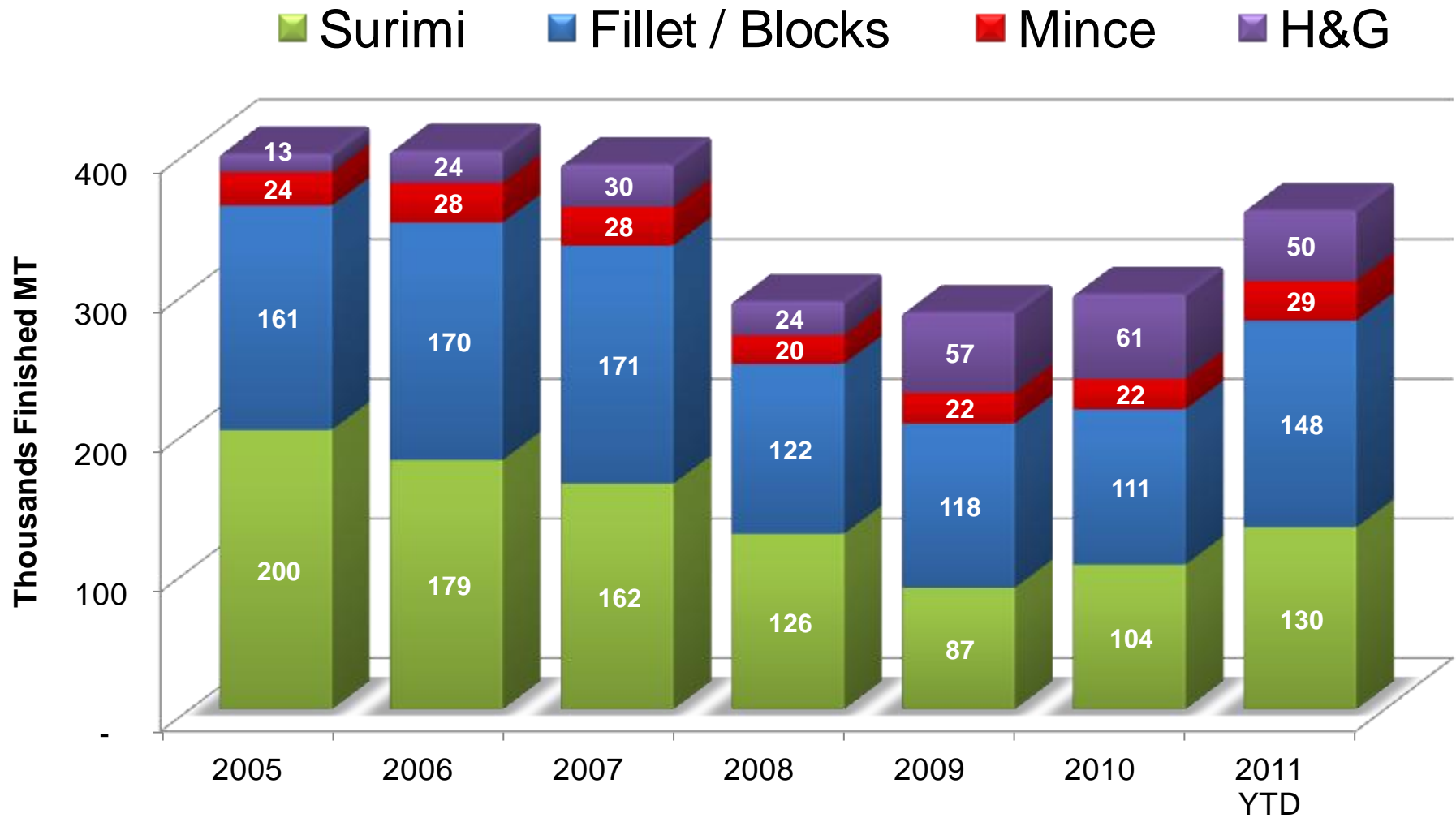
# U.S. Alaska Pollock Quota (TAC) – by Sector

■ Bering Sea    ■ Gulf of Alaska    ■ Aleutians



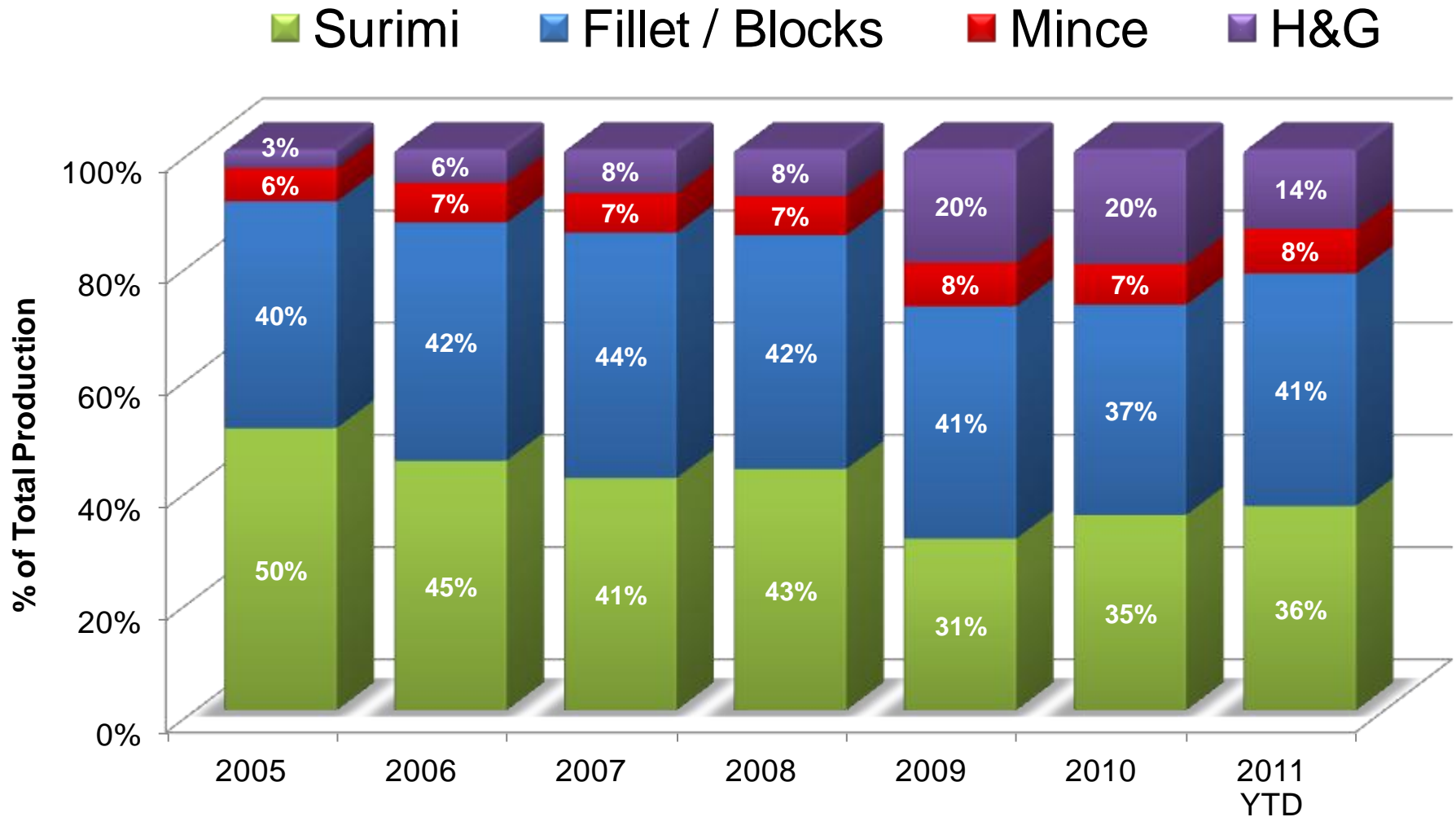
Source: NMFS

# Alaska Pollock Production Trends



Source: NMFS

# Alaska Pollock Production Mix



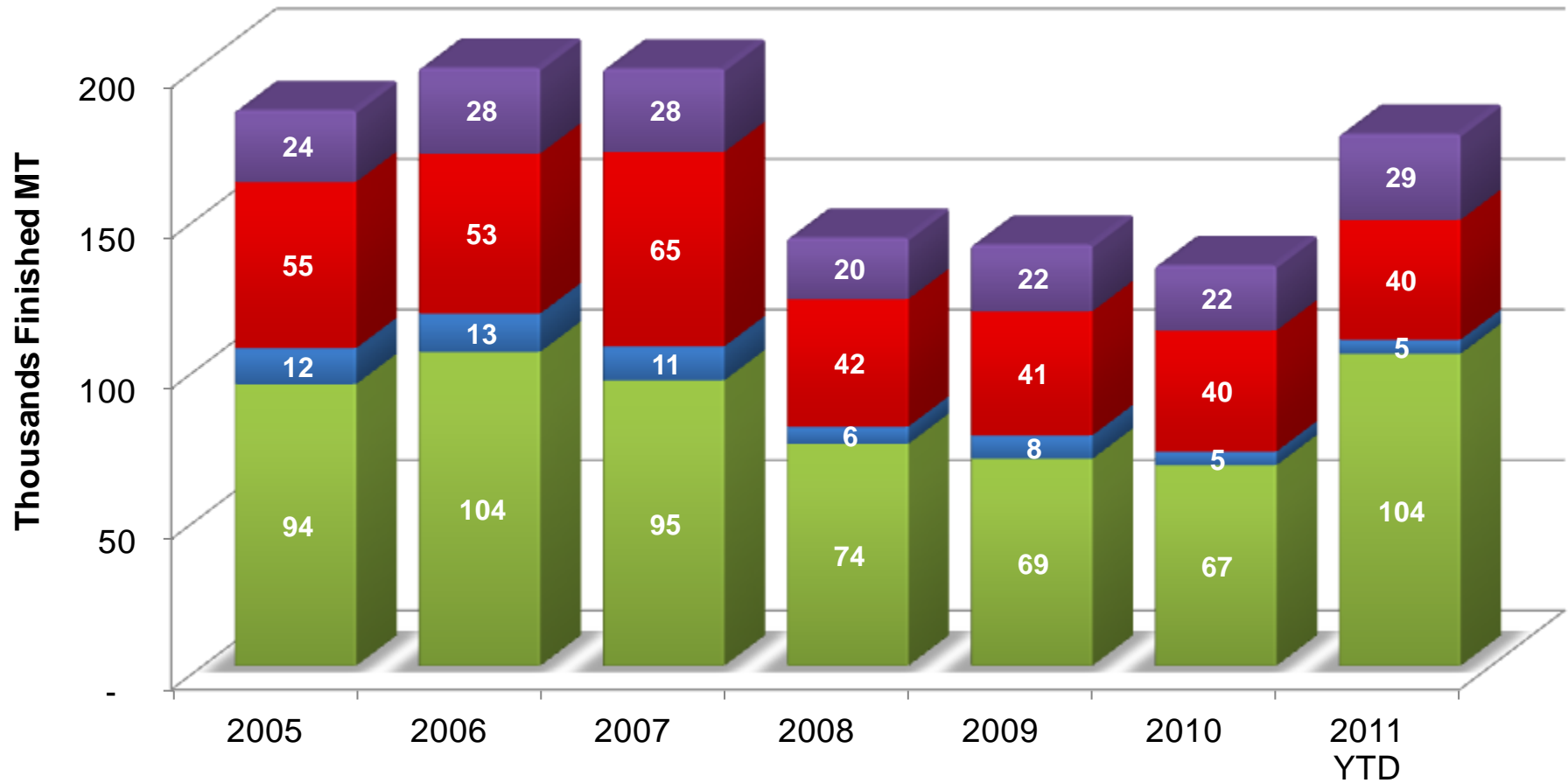
Source: NMFS

# Alaska Pollock Production Trends

	2010	2011 (Est.)		Difference	
H&G	60,741 MT	61,608 MT	↑	867 MT	1%
Surimi	103,590 MT	158,959 MT	↑	55,369 MT	53%
Fillet / Block	111,430 MT	180,794 MT	↑	69,364 MT	62%
Mince	21,592 MT	34,801 MT	↑	13,209 MT	61%

# Alaska Pollock Fillet Block Production Mix

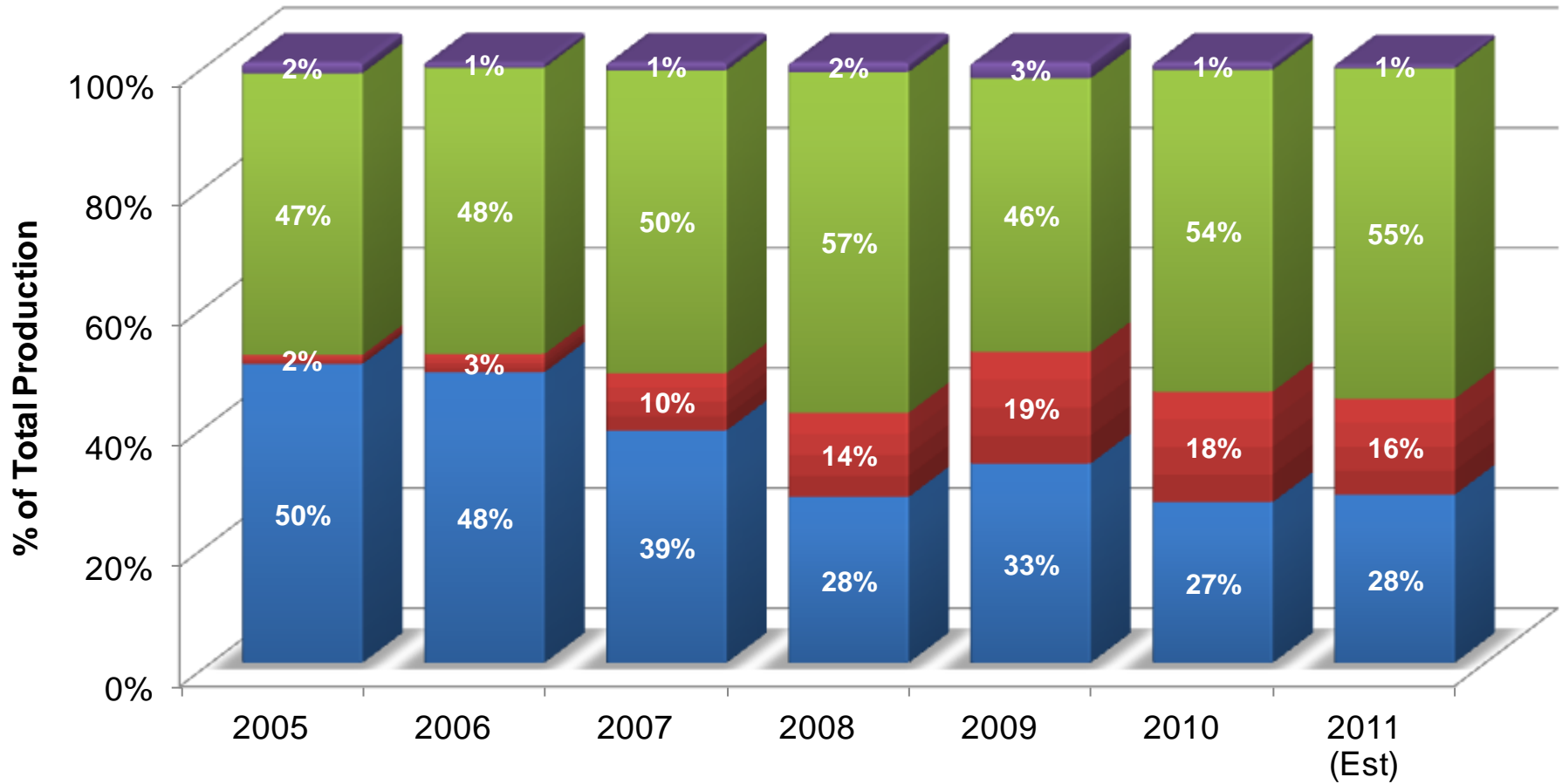
■ PBO ■ PBI ■ Deep Skin ■ Mince



Source: NMFS

# Alaska Pollock Block Destination

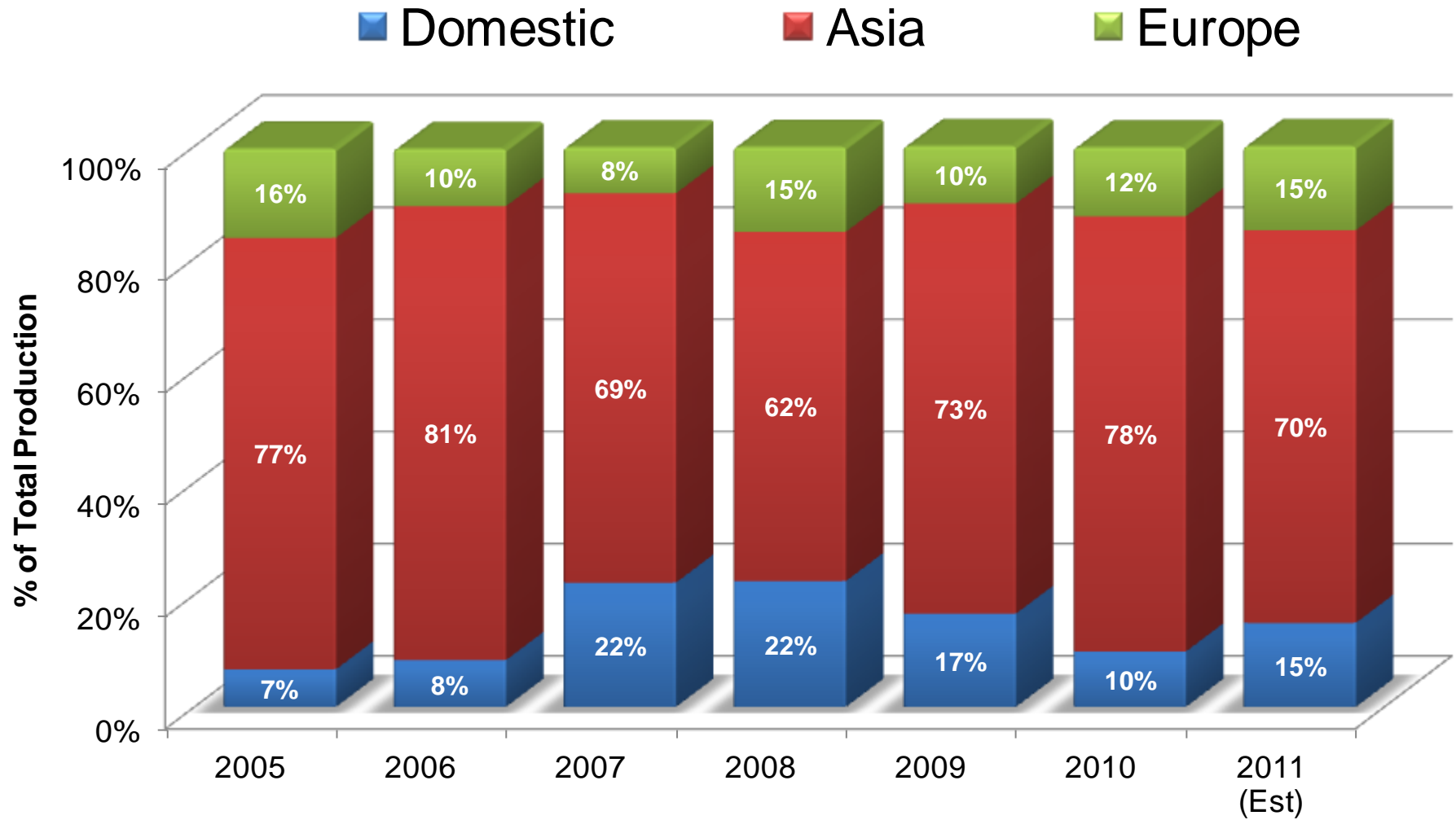
■ Domestic ■ Asia ■ Europe ■ Other



Source: NOAA Fisheries: Office of Science and Technology



# Alaska Pollock Surimi Destination

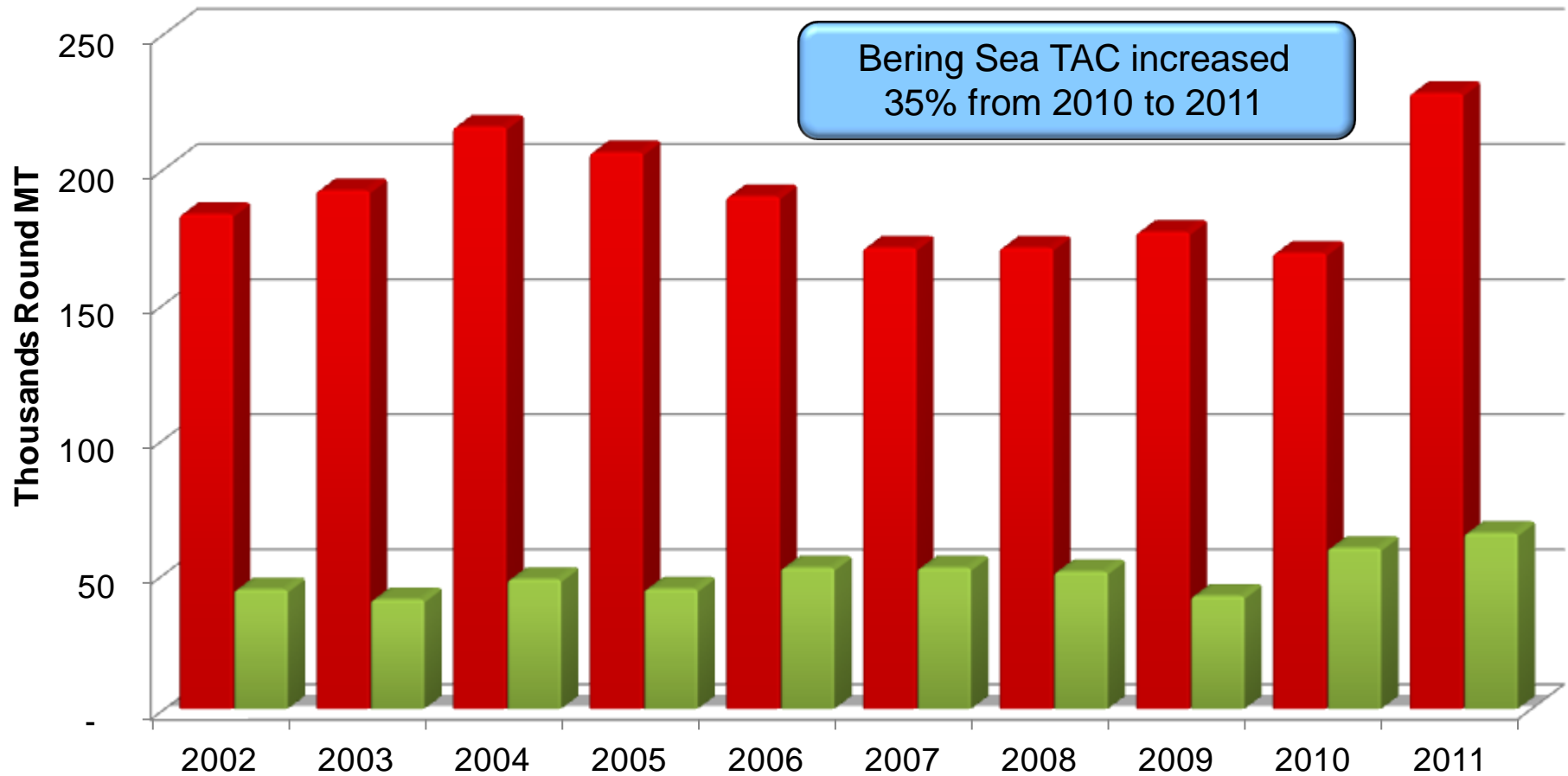


Source: NOAA Fisheries: Office of Science and Technology

# U.S. Alaska Pacific Cod Quota (TAC) – by Sector

■ Bering Sea & Aleutians

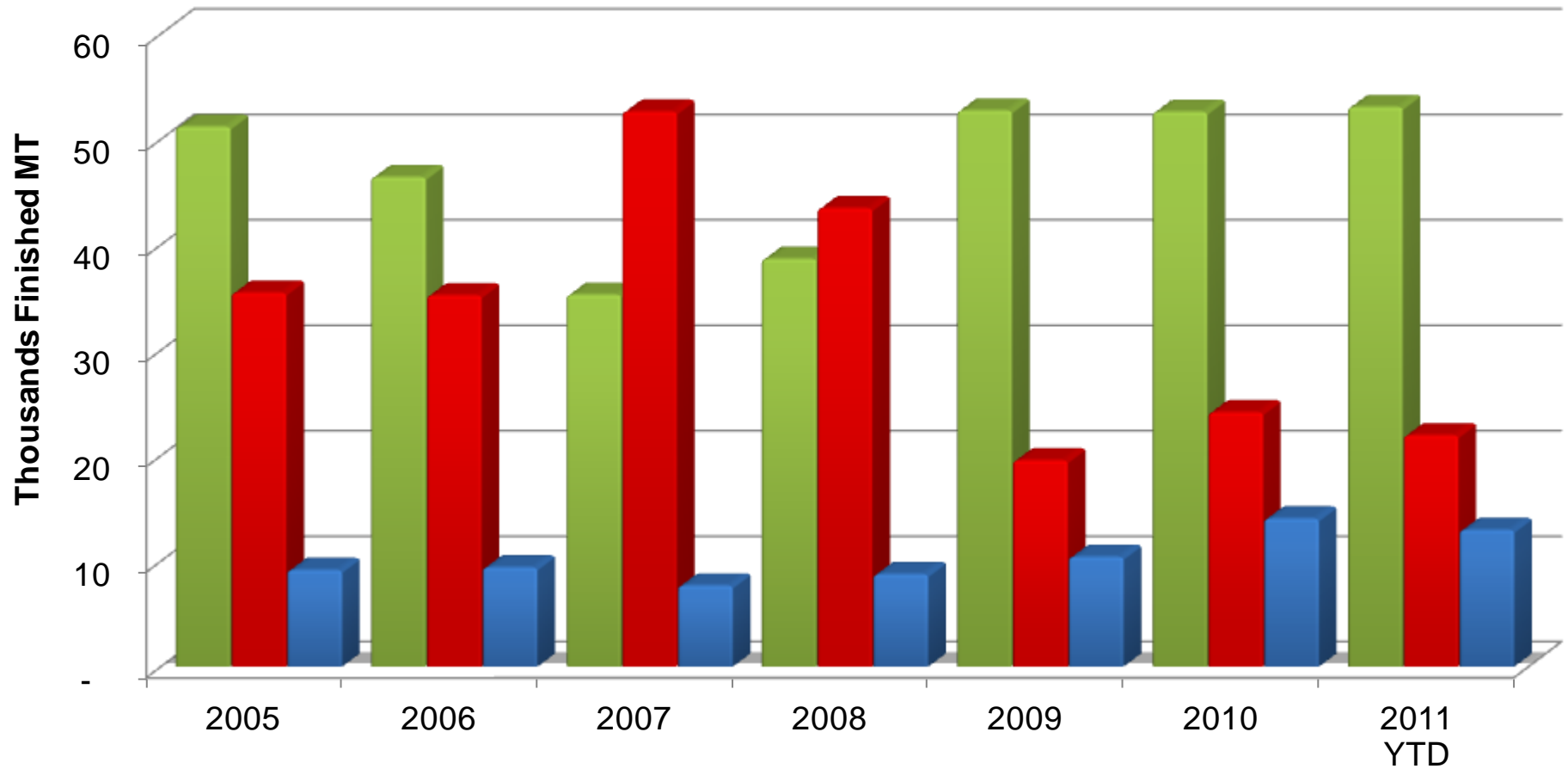
■ Gulf of Alaska



Source: NMFS

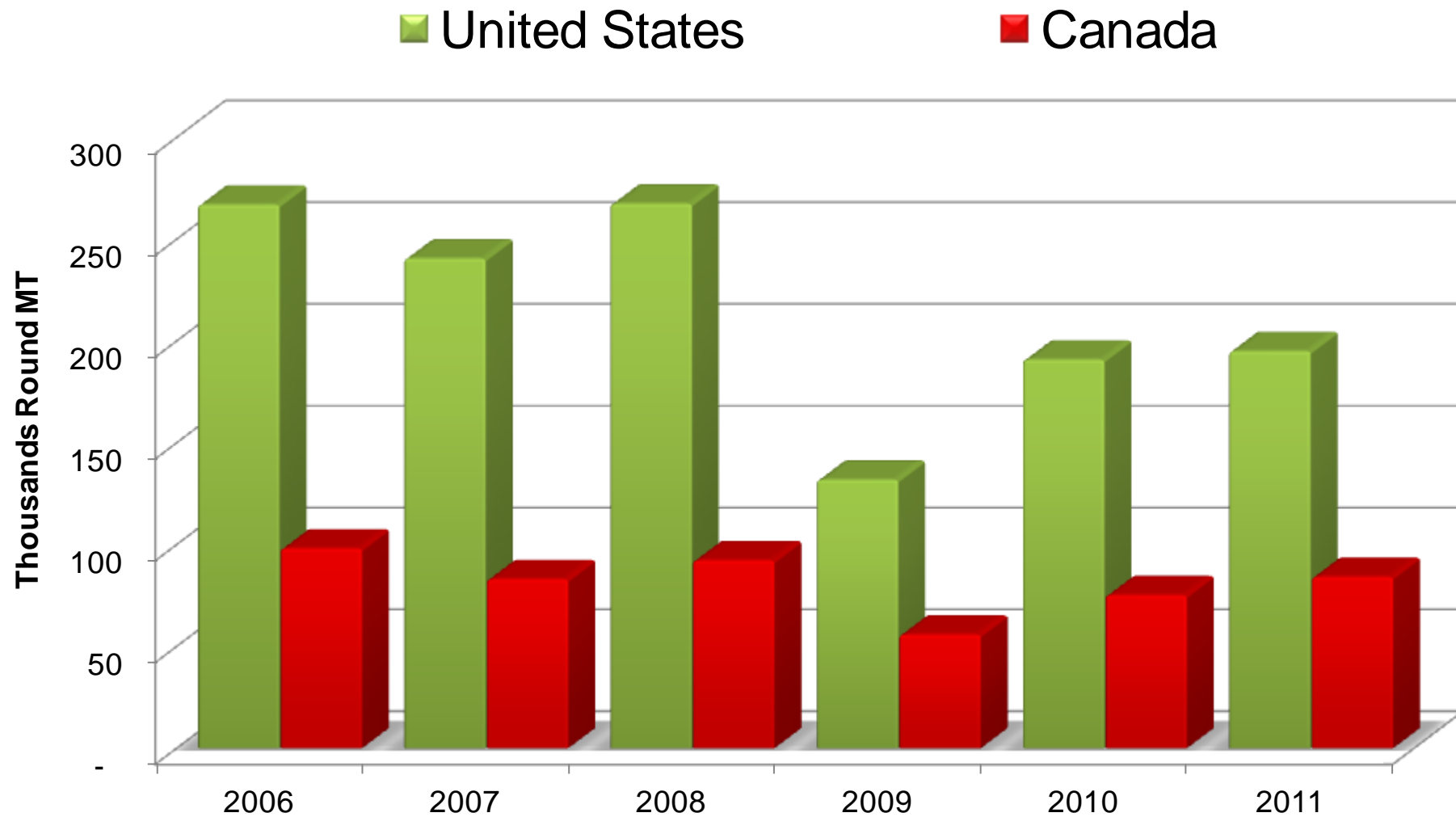
# Alaska Pacific Cod Product Forms

■ H&G J-Cut      ■ H&G CBO      ■ Fillets



Source: NMFS

# North Pacific Hake TAC



Source: Pacific Fishery Mgmt. Council

